

TIM ALLEN *Cumulative Sales*

TOTAL SALES BY YEAR

Year	Amount	# of Transactions
1991	\$ 6,542,000	11
1992	\$ 21,041,000	32
1993	\$ 13,736,500	31
1994	\$ 25,855,500	43
1995	\$ 19,096,000	30
1996	\$ 29,639,000	35
1997	\$ 56,007,500	63
1998	\$ 70,284,300	63
1999	\$ 83,489,000	71
2000	\$ 196,036,000	81
2001	\$ 136,788,000	59
2002	\$ 105,168,500	58
2003	\$ 91,876,700	60
2004	\$ 195,821,650	74
2005	\$ 207,115,000	62
2006	\$ 210,045,000	57
2007	\$ 149,363,118	55
2008	\$ 132,274,750	46
2009	\$ 99,227,355	40
2010	\$ 77,140,250	32
Total Sales	\$ 1,849,406,873	1003

Property Address	City/Area	Represented	Sold Price	Year	Status
Canyon Ranch @ Point Lobos	Carmel Highlands	Buyer	5,950,000	2010	In Escrow
Canyon Ranch @ Point Lobos	Carmel Highlands	Seller	5,950,000	2010	In Escrow
2933 Old 17 Mile Drive	Pebble Beach	Buyer	1,300,000	2010	In Escrow
9642 Poplar Court	Carmel Valley	Seller	869,000	2010	In Escrow
112A Yankee Point	Carmel Highlands	Seller	2,995,000	2010	In Escrow
8 Scarlet Road	Carmel Valley	Seller	1,012,500	2010	Closed
Lincoln 4 SW of 12th	Carmel	Seller	3,330,000	2010	Closed
26226 Valley Way	Carmel	Buyer	1,975,000	2010	Closed
163 Spindrift Road	Carmel Highlands	Buyer	4,250,000	2010	Closed
33 Boronda Road	Carmel Valley	Seller	1,150,000	2010	Closed
52 Spanish Bay	Pebble Beach	Seller	2,500,000	2010	Closed
3662 Lazarro Drive	Carmel	Seller	1,150,000	2010	Closed
28065 Heron Court	Carmel Valley	Seller	750,000	2010	Closed
Dolores 4 SW of 11th	Carmel	Seller	1,993,750	2010	Closed
Dolores 2 SW of 9th	Carmel	Seller	1,675,000	2010	Closed
1158 Signal Hill	Pebble Beach	Seller	3,800,000	2010	Closed
3rd & Carpenter SW Corner	Carmel	Seller	990,000	2010	Closed
2877 Coyote Road	Pebble Beach	Buyer	1,550,000	2010	Closed
2877 Coyote Road	Pebble Beach	Seller	1,550,000	2010	Closed
2677 Walker Avenue	Carmel	Seller	1,500,000	2010	Closed
Camino Real & 11th SW Corner	Carmel	Seller	2,500,000	2010	Closed
Camino Real & 11th SW Corner	Carmel	Buyer	2,500,000	2010	Closed
158 Spindrift Road	Carmel Highlands	Buyer	990,000	2010	Closed
26675 Pancho Way	Carmel Valley	Seller	1,280,000	2010	Closed
26675 Pancho Way	Carmel Valley	Buyer	1,280,000	2010	Closed
Camino Real 2 SE of 13th	Carmel	Seller	2,062,500	2010	Closed
Camino Real & 13th SE Corner	Carmel	Seller	3,437,500	2010	Closed
3184 17 Mile Drive	Pebble Beach	Seller	9,500,000	2010	Closed
8074 Lake Place	Carmel Valley	Seller	1,575,000	2010	Closed
17 Mesa Trail	Carmel Valley	Seller	530,000	2010	Closed
26185 Carmelo Street	Carmel	Seller	3,695,000	2010	Closed
Dolores 4 NE of 9th	Carmel	Seller	1,550,000	2010	Closed
Property Address	City/Area	Represented	Sold Price	Year	Status
2728 16th Avenue	Carmel	Buyer	2,900,000	2009	Closed
2902 Cuesta Way	Carmel	Seller	4,550,000	2009	Closed
16 Meadow Place	Carmel Valley	Seller	1,595,000	2009	In Escrow
Monte Verde 4 SE of 10th	Carmel	Seller	1,800,000	2009	Closed
1046 Rodeo Road	Pebble Beach	Buyer	1,495,000	2009	Closed
Dolores 2 NE of 11th	Carmel	Seller	2,137,500	2009	Closed
7086 Valley Greens Circle	Carmel Valley	Buyer	870,000	2009	Closed
3885 Ronda Road	Pebble Beach	Seller	1,228,000	2009	Closed
86 Yankee Point	Carmel Highlands	Buyer	5,500,000	2009	Closed

3200 Palmero Way	Pebble Beach	Seller	9,000,000	2009	Closed
Carpenter 2 Se of 2nd	Carmel	Seller	1,375,000	2009	Closed
Carpenter 2 Se of 2nd	Carmel	Buyer	1,375,000	2009	Closed
26276 Ocean View	Carmel	Buyer	900,000	2009	Closed
26283 Scenic & 26264 Ocean View	Carmel	Buyer	5,000,000	2009	Closed
26432 Mission Fields	Carmel	Seller	730,000	2009	Closed
25420 Knoll Lane	Carmel	Seller	950,000	2009	Closed
27224 Prado Del Sol	Carmel Valley	Buyer	1,395,000	2009	Closed
27224 Prado Del Sol	Carmel Valley	Seller	1,395,000	2009	Closed
5472 Quail Way	Carmel Valley	Seller	4,100,000	2009	Closed
2 La Pradera	Carmel	Seller	3,600,000	2009	Closed
2 La Pradera	Carmel	Buyer	3,600,000	2009	Closed
Camino Real 4 SW of 12th	Carmel	Buyer	3,000,000	2009	Closed
Camino Real 4 SW of 12th	Carmel	Seller	3,000,000	2009	Closed
3513 Greenfield Place	Carmel	Seller	2,250,000	2009	Closed
Del Mar 2 SE of Ocean Avenue	Carmel	Buyer	3,725,000	2009	Closed
1266 Lisbon Lane	Pebble Beach	Seller	1,550,000	2009	Closed
6 Via del Zorro	Carmel Valley	Seller	1,989,000	2009	Closed
1269 Lisbon Lane	Pebble Beach	Seller	1,628,992	2009	Closed
San Antonio 3 NE of 11th	Carmel	Buyer	2,100,000	2009	Closed
San Antonio 3 NE of 11th	Carmel	Seller	2,100,000	2009	Closed
3164 Palmero Way	Pebble Beach	Seller	3,100,000	2009	Closed
2877 Coyote Road	Pebble Beach	Buyer	1,025,000	2009	Closed
1439 Lisbon Lane	Pebble Beach	Seller	2,500,000	2009	Closed
Lincoln 2 SW of 10th	Carmel	Buyer	1,700,000	2009	Closed
Monte Verde 2 NE of 4th	Carmel	Seller	1,600,000	2009	Closed
26325 Ocean View Avenue	Carmel	Seller	1,650,000	2009	Closed
10 Los Robles	Carmel Valley	Seller	2,025,000	2009	Closed
Monte Verde 5 SW of Ocean	Carmel	Buyer	2,700,000	2009	Closed
6th Avenue 2 SW of Santa Rita	Carmel	Buyer	600,000	2009	Closed
San Antonio 2 NW of 8th	Carmel	Seller	5,488,862.50	2009	Closed

Property Address	City/Area	Represented	Sold Price	Year	Status
26453 Scenic Road	Carmel	Buyer	7,000,000	2008	Closed
26453 Scenic Road	Carmel	Seller	7,000,000	2008	Closed
Mission 2 NW of 1st	Carmel	Seller	1,715,000	2008	Closed
24777 Santa Rita	Carmel	Seller	1,589,250	2008	Closed
9643 Poplar Court	Carmel	Seller	1,200,000	2008	Closed
Eleventh 2 NE of San Antonio	Carmel	Buyer	1,500,000	2008	Closed
1114 Mestres Drive	Pebble Beach	Seller	1,025,000	2008	Closed
Carmelo 4 NW of 8th	Carmel	Seller	1,805,000	2008	Closed
Santa Rita 7 SE of Ocean	Carmel	Seller	3,350,000	2008	Closed
24300 San Juan Road	Carmel	Seller	2,850,000	2008	Closed
26276 Camino Real	Carmel	Buyer	2,995,000	2008	Closed
Carmelo 3 NE of 13th	Carmel	Buyer	1,725,000	2008	Closed

Monte Verde 4 NE of 4th	Carmel	Buyer	1,765,000	2008	Closed
25275 Outlook Drive	Carmel	Seller	1,087,500	2008	Closed
Monte Verde 3 SW of 5th	Carmel	Seller	1,700,000	2008	Closed
Monte Verde 3 SW of 5th	Carmel	Buyer	1,700,000	2008	Closed
72 Spanish Bay Circle	Pebble Beach	Buyer	3,225,000	2008	Closed
24785 Santa Rita	Carmel	Seller	1,625,000	2008	Closed
37 Spanish Bay	Pebble Beach	Seller	2,600,000	2008	Closed
Dolores 2 NE of Santa Lucia	Carmel	Seller	6,275,000	2008	Closed
Torres & 9th SW Corner	Carmel	Seller	1,195,000	2008	Closed
Lincoln 2 NW of Santa Lucia	Carmel	Buyer	2,600,000	2008	Closed
1277 Castro Road	Monterey	Seller	1,299,000	2008	Closed
26030 Atherton Drive	Carmel	Seller	1,380,000	2008	Closed
375 Gibson Ave.	Pacific Grove	Buyer	840,000	2008	Closed
San Antonio 2 SW of 10th	Carmel	Seller	4,900,000	2008	Closed
1228 Padre Lane	Pebble Beach	Buyer	4,000,000	2008	Closed
SE Corner of Torres and 1st	Carmel	Seller	1,639,000	2008	Closed
SW Corner San Antonio and 8th	Carmel	Buyer	4,250,000	2008	Closed
295 Hacienda Carmel	Carmel	Seller	475,000	2008	Closed
1468 Padre Lane	Pebble Beach	Buyer	10,750,000	2008	Closed
Lincoln 4 SW of 12th	Carmel	Buyer	1,500,000	2008	Closed
110 Yankee Point	Carmel Highlands	Buyer	3,400,000	2008	Closed
NE Corner of Camino Real and 8th	Carmel	Buyer	1,250,000	2008	Closed
Eighth Ave 2 SE of Casanova	Carmel	Seller	3,295,000	2008	Closed
Eighth Ave 2 SE of Casanova	Carmel	Buyer	3,295,000	2008	Closed
Guadalupe 3 SW of 5th	Carmel	Buyer	950,000	2008	Closed
27545 Via Quintana Lot 10	Carmel Valley	Buyer	2,950,000	2008	Closed
27545 Via Quintana Lot 10	Carmel Valley	Seller	2,950,000	2008	Closed
SW Corner of Torres and 1st	Carmel	Seller	1,695,000	2008	Closed
30590 Aurora Del Mar	Carmel Highlands	Seller	6,750,000	2008	Closed
Scenic 8 SE of 8th	Carmel	Buyer	7,500,000	2008	Closed
Lopez 8 NE of 4th	Carmel	Seller	1,895,000	2008	Closed
24263 Via Malpaso	Monterey	Seller	3,725,000	2008	Closed
9922 Holt Road	Carmel	Buyer	1,650,000	2008	Closed
2459 San Antonio	Carmel	Seller	2,410,000	2008	Closed

Property Address	City/Area	Represented	Sold Price	Year	Status
Carmelo 2 NW of 8th	Carmel	Seller	2,065,000	2007	Closed
Carmelo 2 NW of 8th	Carmel	Buyer	2,065,000	2007	Closed
331 Dry Creek	Monterey	Buyer	1,995,000	2007	Closed
1452 Padre Lane	Pebble Beach	Buyer	2,995,000	2007	Closed
SE Corner of Scenic and Ocean	Carmel	Buyer	5,250,000	2007	Closed
SE Corner of Scenic and Ocean	Carmel	Seller	5,250,000	2007	Closed
Palou 2 NW of Casanova	Carmel	Buyer	1,975,000	2007	Closed
Monte Verde 5 NW of 4th	Carmel	Seller	1,295,000	2007	Closed
Santa Fe 5 SE of 3rd	Carmel	Buyer	2,020,000	2007	Closed

Santa Fe 5 SE of 3rd 414 Forest Ave.	Carmel Pacific Grove	Seller	2,020,000	2007	Closed
857 Alameda Ave.	Monterey	Buyer	1,800,000	2007	Closed
2401 Bayview Ave.	Carmel	Buyer	3,600,000	2007	Closed
Lincoln 3 NE of 4th	Carmel	Buyer	1,069,000	2007	Closed
Casanova 4 SW of 8th	Carmel	Seller	1,798,000	2007	Closed
3346 17-Mile Drive	Pebble Beach	Buyer	9,200,000	2007	Closed
2 Penon Peak Trail	Carmel Valley	Seller	1,600,000	2007	Closed
Monte Verde 5 NE of 4th	Carmel	Seller	1,940,000	2007	Closed
25585 Shafter Way	Carmel	Buyer	3,300,000	2007	Closed
SW corner of Santa Fe and 1st	Carmel	Buyer	1,150,000	2007	Closed
1328 Lincoln Avenue	Pacific Grove	Seller	775,000	2007	Closed
3616 Eastfield Road	Carmel	Seller	1,575,000	2007	Closed
1018 Broncho Road	Pebble Beach	Seller	2,275,000	2007	Closed
43 Castro Road	Monterey	Seller	1,499,000	2007	Closed
Carmelo 3 NW of 8th	Carmel	Seller	3,045,000	2007	Closed
26185 Carmelo	Carmel	Buyer	2,864,118	2007	Closed
10142 Oakwood Cir/ce	Carmel	Buyer	1,750,000	2007	Closed
8870 Carmel Valley Road	Carmel Valley	Buyer	2,500,000	2007	Closed
Casanova 6 SE of 12th	Carmel	Seller	1,775,000	2007	Closed
1499 Bonifacio Road	Pebble Beach	Seller	4,500,000	2007	Closed
1499 Bonifacio Road	Pebble Beach	Buyer	4,500,000	2007	Closed
3102 Flavin Lane	Pebble Beach	Seller	2,350,000	2007	Closed
NE Corner Mtn. View & Guadalupe	Carmel	Seller	1,695,000	2007	Closed
364 San Benancio Road	Salinas	Buyer	3,650,000	2007	Closed
25951 Ridgewood	Carmel	Buyer	4,050,000	2007	Closed
San Carlos 5 SW of 8th	Carmel	Seller	1,798,000	2007	Closed
24880 Outlook Drive	Carmel	Seller	1,699,000	2007	Closed
San Carlos 3 NE of 2nd	Carmel	Buyer	1,639,000	2007	Closed
San Carlos 3 NE of 2nd	Carmel	Seller	1,639,000	2007	Closed
25000 Santa Fe	Carmel	Seller	2,185,000	2007	Closed
25000 Santa Fe	Carmel	Buyer	2,185,000	2007	Closed
Carmelo 1 NE of 4th	Carmel	Buyer	3,450,000	2007	Closed
SE corner of Ocean and Del Mar	Carmel	Seller	3,985,000	2007	Closed
Dolores 2 NE of Santa Lucia	Carmel	Buyer	2,100,000	2007	Closed
SW corner of San Carlos and 10th	Carmel	Buyer	1,299,000	2007	Closed
2884 Pradera	Carmel	Seller	3,650,000	2007	Closed
3180 Bird Rock	Pebble Beach	Buyer	2,750,000	2007	Closed
3180 Bird Rock	Pebble Beach	Seller	2,750,000	2007	Closed
3140 Spruance Road	Pebble Beach	Seller	3,695,000	2007	Closed
Monte Verde 4 NE of 4th	Carmel	Seller	1,850,000	2007	Closed
26529 Oliver Road	Carmel	Buyer	975,000	2007	Closed
Carmelo 4 NW of 8th	Carmel	Seller	1,895,000	2007	Closed
1688 Crespi Lane	Pebble Beach	Buyer	3,995,000	2007	Closed

3306 17-Mile Drive	Pebble Beach	Seller	9,450,000	2007	Closed
1544 Viscaino Road	Pebble Beach	Seller	4,495,000	2007	Closed
Property Address	City/Area	Represented	Sold Price	Year	Status
13329 Middle Canyon Road	Carmel Valley	Seller	1,557,500	2006	Closed
3965 Ronda Road	Pebble Beach	Seller	3,595,000	2006	Closed
11530 Hidden Hills Road	Carmel Valley	Seller	1,100,000	2006	Closed
Torres 3 NE of 4th	Carmel	Seller	1,700,000	2006	Closed
1310 Portola Road	Pebble Beach	Buyer	8,600,000	2006	Closed
1310 Portola Road	Pebble Beach	Seller	8,600,000	2006	Closed
30500 Aurrora del Mar	Carmel Highlands	Seller	5,600,000	2006	Closed
San Antonio 3NW of Santa Lucia	Carmel	Buyer	8,000,000	2006	Closed
San Antonio 3NW of Santa Lucia	Carmel	Seller	8,000,000	2006	Closed
1691 Via Isola Drive	Monterey	Buyer	855,000	2006	Closed
31453 Hwy 1	Carmel Highlands	Seller	7,000,000	2006	Closed
1471 Riata Road	Pebble Beach	Seller	3,300,000	2006	Closed
9 Garzas Trail	Carmel Valley	Seller	925,000	2006	Closed
Torres 2 SE of 8th	Carmel	Seller	1,350,000	2006	Closed
12th 2 SW of Carmelo	Carmel	Buyer	2,400,000	2006	Closed
Dolores 3 SE of 7th	Carmel	Buyer	2,200,000	2006	Closed
Dolores 3 SE of 7th	Carmel	Seller	2,200,000	2006	Closed
2984 Santa Lucia Avenue	Carmel	Seller	2,150,000	2006	Closed
93 Rancho Road	Carmel Valley	Buyer	2,220,000	2006	Closed
93 Rancho Road	Carmel Valley	Seller	2,220,000	2006	Closed
Monte Verde 4 SW of 4th	Carmel	Seller	1,600,000	2006	Closed
3149 Bird Rock Road	Pebble Beach	Seller	2,560,000	2006	Closed
3149 Bird Rock Road	Pebble Beach	Buyer	2,560,000	2006	Closed
Dolores 2 NW of 9th	Carmel	Seller	1,740,000	2006	Closed
28052 Hawk Court	Carmel Valley	Seller	1,395,000	2006	Closed
Casanova 2NE of 7th	Carmel	Seller	2,695,000	2006	Closed
Casanova 2NE of 7th	Carmel	Buyer	2,695,000	2006	Closed
3249 Cabrillo Road	Pebble Beach	Seller	9,300,000	2006	Closed
Casanova 4SE of 2nd	Carmel	Seller	1,895,000	2006	Closed
3399 17-Mile Drive	Pebble Beach	Seller	4,970,000	2006	Closed
25460 Via Mariquita	Carmel Valley	Seller	1,245,000	2006	Closed
Lincoln & 9th NW Corner	Carmel	Buyer	1,195,000	2006	Closed
24665 Lower Trail	Carmel	Seller	1,765,000	2006	Closed
24665 Lower Trail	Carmel	Buyer	1,765,000	2006	Closed
Santa Rita 7 SE of Ocean	Carmel	Buyer	3,995,000	2006	Closed
Santa Rita 7 SE of Ocean	Carmel	Seller	3,995,000	2006	Closed
Forest 3 NW of 7th	Carmel	Seller	1,250,000	2006	Closed
Carmelo 3 NW of 8th	Carmel	Buyer	2,950,000	2006	Closed
Short Estate	Big Sur	Buyer	8,000,000	2006	Closed
Short Estate	Big Sur	Seller	8,000,000	2006	Closed
9646 Poplar Court	Carmel Valley	Buyer	1,375,000	2006	Closed

24833 Santa Fe	Carmel	Buyer	1,165,000	2006	Closed
24833 Santa Fe	Carmel	Seller	1,165,000	2006	Closed
Lincoln 4NW of 10th	Carmel	Seller	1,650,000	2006	Closed
San Carlos 5 SW of 8th	Carmel	Buyer	1,075,000	2006	Closed
San Carlos 5 SW of 8th	Carmel	Seller	1,075,000	2006	Closed
Guadalupe & 6th NE Corner	Carmel	Seller	1,875,000	2006	Closed
24308 San Juan Rd.	Carmel	Buyer	1,875,000	2006	Closed
1463 Oleada Road	Pebble Beach	Buyer	16,800,000	2006	Closed
1463 Oleada Road	Pebble Beach	Seller	16,800,000	2006	Closed
Scenic 4 SE of 11th	Carmel	Seller	7,100,000	2006	Closed
Scenic 4 SE of 11th	Carmel	Buyer	7,100,000	2006	Closed
27545 Via Quintana-Lot 10	Carmel Valley	Buyer	2,937,500	2006	Closed
2 Via Vaquero, Lot 54	Carmel Valley	Seller	1,100,000	2006	Closed
3930 Ronda Road	Pebble Beach	Seller	5,100,000	2006	Closed
Dolores 5 SE of 2nd	Carmel	Buyer	1,355,000	2006	Closed
Dolores 5 SE of 2nd	Carmel	Seller	1,355,000	2006	Closed

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29 Los Robles Drive	Carmel Valley	Seller	1,445,000	2005	Closed
863 Lighthouse Avenue	Pacific Grove	Seller	1,000,000	2005	Closed
4038 Sunridge Road	Pebble Beach	Seller	5,400,000	2005	Closed
1475 Alva Lane	Pebble Beach	Seller	2,950,000	2005	Closed
1475 Alva Lane	Pebble Beach	Buyer	2,950,000	2005	Closed
2376 Bayview Ave	Carmel	Buyer	1,800,000	2005	Closed
2645 Ribera Road	Carmel	Seller	14,250,000	2005	Closed
3149 Bird Rock Road	Pebble Beach	Buyer	2,525,000	2005	Closed
3181 17 Mile Drive	Pebble Beach	Buyer	6,675,000	2005	Closed
106 Las Brisas Way	Monterey	Buyer	1,800,000	2005	Closed
3376 17 Mile Drive	Pebble Beach	Seller	24,470,000	2005	Closed
Guadalupe & Mtn.View NE Corner	Carmel	Buyer	1,685,000	2005	Closed
Guadalupe & Mtn.View NE Corner	Carmel	Seller	1,685,000	2005	Closed
26212 Valley View	Carmel	Buyer	2,400,000	2005	Closed
San Antonio & 10th NE Corner	Carmel	Buyer	3,500,000	2005	Closed
San Antonio & 10th NE Corner	Carmel	Seller	3,500,000	2005	Closed
Scenic 2 SE of 12th	Carmel	Buyer	8,000,000	2005	Closed
Scenic 2 SE of 12th	Carmel	Seller	8,000,000	2005	Closed
2337 Bayview Avenue	Carmel	Buyer	4,850,000	2005	Closed
2337 Bayview Avenue	Carmel	Seller	4,850,000	2005	Closed
Dolores 4 NE of 9th	Carmel	Seller	2,350,000	2005	Closed
232 Highway 1	Carmel Highlands	Buyer	6,100,000	2005	Closed
232 Highway 1	Carmel Highlands	Seller	6,100,000	2005	Closed
1604 Viscaino Road	Pebble Beach	Seller	3,250,000	2005	Closed
1604 Viscaino Road	Pebble Beach	Buyer	3,250,000	2005	Closed
112 Pine Way	Carmel Highlands	Seller	3,395,000	2005	Closed
Dolores 3 SE of 3rd	Carmel	Seller	949,000	2005	Closed

Casanova 6 SW of 13th	Carmel	Buyer	2,400,000	2005	Closed
Casanova 6 SW of 13th	Carmel	Seller	2,400,000	2005	Closed
2807 14th Ave	Carmel	Seller	3,210,000	2005	Closed
5435 Quail Meadows Drive	Carmel	Seller	850,000	2005	Closed
9311 Holt Road	Carmel Valley	Seller	1,375,000	2005	Closed
Santa Rita and 3rd NW Cor	Carmel	Seller	1,712,500	2005	Closed
25593 Hatton Road	Carmel	Seller	2,160,000	2005	Closed
25593 Hatton Road	Carmel	Buyer	2,160,000	2005	Closed
25496 Carmel Knolls	Carmel Valley	Seller	1,330,000	2005	Closed
25496 Carmel Knolls	Carmel Valley	Seller	1,330,000	2005	Closed
3307 17 Mile Drive #7	Pebble Beach	Seller	4,225,000	2005	Closed
5 Mesa Trail	Carmel Valley	Seller	1,450,000	2005	Closed
32 A Los Robles	Carmel Valley	Seller	995,000	2005	Closed
5 Vista Cielo Lot 72	Carmel Valley	Buyer	1,862,000	2005	Closed
3331 Ondulado	Pebble Beach	Buyer	1,950,000	2005	Closed
3331 Ondulado	Pebble Beach	Seller	1,950,000	2005	Closed
Camino real 4 Ne of 4th	Carmel	Seller	1,700,000	2005	Closed
Camino real 4 Ne of 4th	Carmel	Buyer	1,700,000	2005	Closed
24474 San Luis	Carmel	Seller	1,900,000	2005	Closed
60 Spanish Bay	Pebble Beach	Seller	2,625,000	2005	Closed
215 15th Street	Pacific Grove	Seller	525,000	2005	Closed
Casanova 4 NW of 9th	Carmel	Seller	1,150,000	2005	Closed
7 Victoria Vale	Monterey	Seller	1,030,000	2005	Closed
Casanova 4 NW of 9th	Carmel	Buyer	1,150,000	2005	Closed
24641 Guadalupe	Carmel	Seller	879,000	2005	Closed
Guadalupe 2 NE of 1st	Carmel	Seller	890,000	2005	Closed
Lincoln and 13th NW Corner	Carmel	Seller	2,250,000	2005	Closed
2600 Ribera Road	Carmel	Seller	5,800,000	2005	Closed
2600 Ribera Road	Carmel	Buyer	5,800,000	2005	Closed
401 Via Del Milagro	Monterey	Seller	700,000	2005	Closed
25540 Whip Road	Monterey	Seller	1,600,000	2005	Closed
98 Yankee Point Drive	Carmel Highlands	Buyer	2,200,000	2005	Closed
Monte Verde 3 and 4 NE of 4th	Carmel	Buyer	2,145,000	2005	Closed
Torres 2 SE of 5th	Carmel	Seller	1,575,000	2005	Closed
Dolores 3 SE of 7th #2	Carmel	Seller	3,197,500	2005	Closed

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9 Sonoma Lane	Carmel Highlands	Seller	1,527,000	2004	Closed
26242 Ocean View	Carmel	Seller	5,875,000	2004	Closed
Scenic 3 NW of 8th	Carmel	Seller	5,000,000	2004	Closed
Camino Real and 9th SE Corner	Carmel	Seller	2,175,000	2004	Closed
Torres 2 NW of 8th	Carmel	Seller	1,325,000	2004	Closed
30560 Aurora Del Mar	Carmel Highlands	Seller	5,575,000	2004	Closed
Casanova 3 NW of 9th	Carmel	Seller	1,900,000	2004	Closed
Casanova 3 NW of 9th	Carmel	Buyer	1,900,000	2004	Closed

9th 2 NE of Torres	Carmel	Buyer	1,195,000	2004	Closed
Santa Rita 7SE of Ocean	Carmel	Buyer	1,500,000	2004	Closed
Casanova 6 SW of 13th	Carmel	Buyer	1,350,000	2004	Closed
2958 Franciscan	Carmel	Seller	1,580,000	2004	Closed
Santa Lucia Preseve Lot F-11	Carmel	Seller	1,200,000	2004	Closed
Santa Lucia Preseve Lot F-11	Carmel	Buyer	1,200,000	2004	Closed
1158 Signal Hill	Pebble Beach	Seller	4,400,000	2004	Closed
1158 Signal Hill	Pebble Beach	Buyer	4,400,000	2004	Closed
10519 Carmel Valley Road Lot 8	Carmel Valley	Buyer	3,150,000	2004	Closed
17 Mesa Trail	CarmelValley	Buyer	1,300,000	2004	Closed
30990 Aurora Del Mar	Carmel Highlands	Buyer	4,500,000	2004	Closed
30990 Aurora Del Mar	Carmel Highlands	Seller	4,500,000	2004	Closed
104 Yankee Point	Carmel Highlands	Seller	3,495,000	2004	Closed
24643 Upper Trail	Carmel	Buyer	979,000	2004	Closed
25245 Ward Place	Carmel	Buyer	799,000	2004	Closed
25245 Ward Place	Carmel	Seller	799,000	2004	Closed
Casanva 2 SE of Ocean	Carmel	Seller	1,745,000	2004	Closed
2441 San Antonio	Carmel	Seller	2,040,000	2004	Closed
10172 Oakwood Circle	Carmel Valley	Seller	1,365,000	2004	Closed
Junipero 2 Sw of 5th	Carmel	Buyer	2,300,000	2004	Closed
28185 Robinson Canyon	Carmel Valley	Buyer	915,000	2004	Closed
40 Pronghorn run	Carmel Valley	Seller	1,430,000	2004	Closed
9523 Bay Ct	Carmel Valley	Buyer	985,000	2004	Closed
11th 2 NE San Antonio	Carmel	Buyer	1,377,500	2004	Closed
11th 2 NE San Antonio	Carmel	Seller	1,377,500	2004	Closed
Carmelo and 14th NW Cor	Carmel	Seller	2,995,000	2004	Closed
Dolores and 13th SW Cor	Carmel	Seller	3,300,000	2004	Closed
Guadalupe Mtn. View NE Cor	Carmel	Buyer	1,465,000	2004	Closed
3565 Lazarro	Carmel	Seller	1,480,000	2004	Closed
26529 Oliver Road	Carmel	Seller	685,000	2004	Closed
182 Van Ess Way	Carmel Highlands	Buyer	13,000,000	2004	Closed
2 Woodside Dr	Carmel Valley	Seller	730,000	2004	Closed
28052 Hawk Ct	Carmel Valley	Buyer	965,000	2004	Closed
4 Carmel Way	Carmel	Seller	8,225,000	2004	Closed
26084 Dougherty Place	Carmel	Buyer	922,500	2004	Closed
2998 Santa Lucia	Carmel	Seller	2,200,000	2004	Closed
Lincoln 2 NW of 12th	Carmel	Buyer	2,900,000	2004	Closed
2998 Franciscan	Carmel	Seller	3,500,000	2004	Closed
20 Acropolis	Pacific Grove	Seller	1,590,000	2004	Closed
20 Acropolis	Pacific Grove	Buyer	1,590,000	2004	Closed
17 Mile Drive	Pebble Beach	Seller	20,500,000	2004	Closed
3978 Ronda Road	Pebble Beach	Seller	2,500,000	2004	Closed
1176 Arroyo Drive	Pebble Beach	Seller	1,400,000	2004	Closed
9 Miramonte	Carmel Valley	Seller	4,350,000	2004	Closed

9 Miramonte	Carmel Valley	Buyer	4,350,000	2004	Closed
Monte Verde 3 NW of 6th	Carmel	Seller	1,350,000	2004	Closed
24833Santa Fe	Carmel	Buyer	693,000	2004	Closed
26270 Valley View	Carmel	Seller	1,350,000	2004	Closed
26270 Valley View	Carmel	Buyer	1,350,000	2004	Closed
Santa Rita and 3rd NW Cor	Carmel	Buyer	735,000	2004	Closed
Dolores and 12th SW Cor	Carmel	Buyer	1,695,000	2004	Closed
Carmelo 2 SW of 9th	Carmel	Seller	1,350,000	2004	Closed
Lincoln and 13th NE Cor	Carmel	Seller	2,450,000	2004	Closed
Scenic 5 SW of 13th	Carmel	Seller	8,150,000	2004	Closed
Palou 3 NE Casanova	Carmel	Seller	857,150	2004	Closed
San Carlos and 8th NE cor	Carmel	Seller	775,000	2004	Closed
Lincoln and 13th NW Cor	Carmel	Buyer	1,260,000	2004	Closed
Dolores 3 SW of 8th	Carmel	Buyer	1,345,000	2004	Closed
2884 Pradera	Carmel	Seller	1,725,000	2004	Closed
2884 Pradera	Carmel	Buyer	1,725,000	2004	Closed
25910 Canada Road	Carmel	Seller	1,395,000	2004	Closed
10519 Carmel Valley Road Lot 2	Carmel Valley	Buyer	2,820,000	2004	Closed
22 Scarlett Road	Carmel Valley	Buyer	3,995,000	2004	Closed
1040 San Carlos Road	Pebble Beach	Buyer	1,300,000	2004	Closed
20 Spanish Bay Circle	Pebble Beach	Buyer	3,000,000	2004	Closed
1576 Riata Rd	Pebble Beach	Seller	2,695,000	2004	Closed

Property Address	City/Area	Represented	Sold Price	Year	Status
2496 San Antonio	Carmel	Seller	2,500,000	2003	Closed
2496 San Antonio	Carmel	Buyer	2,500,000	2003	Closed
4th 2 NW of Junipero	Carmel	Buyer	799,000	2003	Closed
Carmelo and 9th NW Cor	Carmel	Seller	1,675,000	2003	Closed
Carmelo and 9th NW Cor	Carmel	Buyer	1,675,000	2003	Closed
Carmelo 5 SE of 13th	Carmel	Buyer	1,424,000	2003	Closed
Guadalupe Mtn. View NE Cor	Carmel	Buyer	985,000	2003	Closed
Guadalupe Mtn. View NE Cor	Carmel	Seller	985,000	2003	Closed
2448 Bayview	Carmel	Seller	1,695,000	2003	Closed
2448 Bayview	Carmel	Buyer	1,695,000	2003	Closed
Dolores and 1st SW Cor	Carmel	Seller	795,000	2003	Closed
5452 Quail Meadows	Carmel	Seller	1,400,000	2003	Closed
Santa Rita 2 NW of Ocean	Carmel	Buyer	900,000	2003	Closed
Scenic 4 SW of Ocean	Carmel	Seller	2,975,000	2003	Closed
Scenic 4 SW of Ocean	Carmel	Buyer	2,975,000	2003	Closed
24665 Lower Trail	Carmel	Seller	899,000	2003	Closed
San Antonio 3 NW of 4th	Carmel	Buyer	3,100,000	2003	Closed
24602 Camino Del Monte	Carmel	Seller	1,525,000	2003	Closed
2807 14 th Ave	Carmel	Buyer	2,300,000	2003	Closed
Lincoln 2 SW of 4th	Carmel	Seller	950,000	2003	Closed
Santa Rita 9 SE of Ocean	Carmel	Seller	799,800	2003	Closed

Carmelo and 12 SW Cor	Carmel	Buyer	1,901,000	2003	Closed
Carmelo and 12 SW Cor	Carmel	Seller	1,901,000	2003	Closed
Mission 4 NE of 4th	Carmel	Seller	1,480,000	2003	Closed
Mission 4 NE of 4th	Carmel	Buyer	1,480,000	2003	Closed
San Antonio 4 SW 8th	Carmel	Buyer	4,200,000	2003	Closed
Missoin 2 SW of 13th	Carmel	Seller	1,565,000	2003	Closed
Mission and 3rd Pine Terrace	Carmel	Seller	490,000	2003	Closed
Junipero 3 Sw of 11th	Carmel	Seller	1,750,000	2003	Closed
2935 Ribera Road	Carmel	Seller	1,100,000	2003	Closed
26346 Atherton	Carmel	Seller	975,000	2003	Closed
26270 Valley View	Carmel	Buyer	1,100,000	2003	Closed
26270 Valley View	Carmel	Seller	1,100,000	2003	Closed
4265 Tolondo Trail	Carmel	Seller	1,275,000	2003	Closed
145 San Remo	Carmel Highlands	Seller	975,000	2003	Closed
96 Oak Way	Carmel Highlands	Seller	900,000	2003	Closed
8 Sleepy Hollow	Carmel Valley	Seller	2,770,000	2003	Closed
13329 Middle Canyon	Carmel Valley	Buyer	1,348,000	2003	Closed
671 Country Club	Carmel Valley	Buyer	860,000	2003	Closed
671 Country Club	Carmel Valley	Seller	860,000	2003	Closed
5500 Quail Meadows	Carmel Valley	Seller	3,250,000	2003	Closed
17 W. Garzas Rd	Carmel Valley	Buyer	980,000	2003	Closed
Sylvan Valley Ranch Lot 5	Carmel Valley	Buyer	2,500,000	2003	Closed
9621 Homestead Road	Carmel Valley	Buyer	1,050,000	2003	Closed
27585 Via Sereno	Carmel Valley	Buyer	1,050,000	2003	Closed
105 Little Field Road	Monterey	Buyer	915,000	2003	Closed
908 La Terraza Ct	Monterey	Buyer	545,000	2003	Closed
908 La Terraza Ct	Monterey	Seller	545,000	2003	Closed
238 Park Street	Pacific Grove	Buyer	510,000	2003	Closed
4088 Pine Meadows Way	Pebble Beach	Seller	1,100,000	2003	Closed
2968 Crescent Road	Pebble Beach	Buyer	830,000	2003	Closed
1092 Lariat Lane	Pebble Beach	Seller	2,320,000	2003	Closed
3039 Sherman Rd	Pebble Beach	Seller	1,150,000	2003	Closed
1021 Adobe Lane	Pebble Beach	Buyer	895,000	2003	Closed
1021 Adobe Lane	Pebble Beach	Buyer	895,000	2003	Closed
3330 Stevenson Drive	Pebble Beach	Seller	1,795,000	2003	Closed
3399 17 Mile Drive	Pebble Beach	Buyer	2,750,000	2003	Closed
3399 17 Mile Drive	Pebble Beach	Seller	2,750,000	2003	Closed
3361 17 Mile Drive	Pebble Beach	Seller	3,100,000	2003	Closed
11 Catalina	Salinas	Buyer	364,900	2003	Closed

Property Address	City/Area	Represented	Sold Price	Year	Status
26372 Camino Real	Carmel	Seller	2,245,000	2002	Closed
Santa Lucia Presevre Lot D-3,7,11	Carmel	Buyer	4,800,000	2002	Closed
Casanova 2SE of Ocean	Carmel	Seller	1,100,000	2002	Closed
26156 Ladera Drive	Carmel	Seller	3,150,000	2002	Closed

Scenic 5 NE of 13th	Carmel	Buyer	4,300,000	2002	Closed
Camino Real 2 SW of 12th	Carmel	Seller	2,995,000	2002	Closed
San Antonio 2 SW of 13th	Carmel	Buyer	2,500,000	2002	Closed
25475 Rio Vista	Carmel	Seller	825,000	2002	Closed
Dolores NE Corn 1st	Carmel	Buyer	699,000	2002	Closed
Dolores NE Corn 1st	Carmel	Seller	699,000	2002	Closed
Guadalupe 5 NE Mtn. View	Carmel	Seller	1,025,000	2002	Closed
Camino Real and 9th	Carmel	Buyer	1,275,000	2002	Closed
Camino Real and 9th	Carmel	Seller	1,275,000	2002	Closed
Camino Real 3 SE of 9th	Carmel	Seller	1,795,000	2002	Closed
Rio Road and Val Verde	Carmel	Buyer	695,000	2002	Closed
Camino Real 6 SE of 12th	Carmel	Buyer	1,495,000	2002	Closed
26377 Rio Avenue	Carmel	Buyer	1,320,000	2002	Closed
Torres 2 SE of 5th	Carmel	Buyer	699,500	2002	Closed
Torres 2 SE of 5th	Carmel	Seller	699,500	2002	Closed
3545 Edgefield Place	Carmel	Seller	1,100,000	2002	Closed
Casanova 3 NE of 12th	Carmel	Seller	3,950,000	2002	Closed
Casanova 3 NE of 12th	Carmel	Buyer	3,950,000	2002	Closed
Carmelo 3 NE of 11th	Carmel	Buyer	2,220,000	2002	Closed
Casanova 4 SE of 2nd	Carmel	Buyer	1,655,000	2002	Closed
Scenic 10 SE of 8th	Carmel	Buyer	5,112,500	2002	Closed
Carmelo and 9th	Carmel	Seller	1,600,000	2002	Closed
Carmelo and 9th	Carmel	Buyer	1,600,000	2002	Closed
Santa Rita 4 NE of 4th	Carmel	Seller	1,120,000	2002	Closed
26725 Paseo Robles	Carmel	Buyer	1,380,000	2002	Closed
26438 Carmelo	Carmel	Buyer	925,000	2002	Closed
26363 Scenic	Carmel	Seller	4,325,000	2002	Closed
3900 Via Mar Monte	Carmel	Seller	825,000	2002	Closed
Camino Real 6 NE of Ocean	Carmel	Seller	1,995,000	2002	Closed
Dolores 6 SE of 13th	Carmel	Seller	2,150,000	2002	Closed
Dolores 2 SW of 1st	Carmel	Seller	895,000	2002	Closed
Carmelo and 12th SW Corner	Carmel	Buyer	1,295,000	2002	Closed
Carmelo and 12th SW Corner	Carmel	Seller	1,295,000	2002	Closed
7532 Fawn Ct	Carmel Valley	Buyer	847,000	2002	Closed
25350 Tierra Grande	Carmel Valley	Seller	959,000	2002	Closed
Coyote Gulch Lot 8	Carmel Valley	Buyer	549,000	2002	Closed
30 Miramonte	Carmel Valley	Buyer	1,880,000	2002	Closed
30 Miramonte	Carmel Valley	Seller	1,880,000	2002	Closed
9 Miramonte	Carmel Valley	Seller	5,300,000	2002	Closed
9 Miramonte	Carmel Valley	Buyer	5,300,000	2002	Closed
32829 Carmel Valley Road	Carmel Valley	Buyer	1,485,000	2002	Closed
32829 Carmel Valley Road	Carmel Valley	Seller	1,485,000	2002	Closed
852 Lyndon	Monterey	Seller	470,000	2002	Closed
400 Bowen Street	Monterey	Buyer	525,000	2002	Closed

975 Mesa Road	Monterey	Seller	1,900,000	2002	Closed
848 Lyndon	Monterey	Seller	405,000	2002	Closed
1105 Austin	Pacific Grove	Buyer	515,000	2002	Closed
1105 Austin	Pacific Grove	Seller	515,000	2002	Closed
1207 Benbow	Pebble Beach	Seller	1,550,000	2002	Closed
1464 Oleada	Pebble Beach	Buyer	3,100,000	2002	Closed
3109 Stevenson	Pebble Beach	Buyer	1,050,000	2002	Closed
1407 Lisbon	Pebble Beach	Seller	1,995,000	2002	Closed
1407 Lisbon	Pebble Beach	Buyer	1,995,000	2002	Closed
4 Seminole Ct	Seaside	Seller	479,000	2002	Closed

Property Address	City/Area	Represented	Sold Price	Year	Status
Scenic Drive	Carmel	Seller	6,700,000	2001	Closed
2496 San Antonio	Carmel	Buyer	1,450,000	2001	Closed
2496 San Antonio	Carmel	Seller	1,450,000	2001	Closed
2998 Franciscan	Carmel	Buyer	1,250,000	2001	Closed
2998 Franciscan	Carmel	Seller	1,250,000	2001	Closed
Scenic 2 SE of 12th	Carmel	Seller	6,150,000	2001	Closed
Casanova 3 NE of 12th	Carmel	Seller	895,000	2001	Closed
Casanova 3 NE of 12th	Carmel	Buyer	895,000	2001	Closed
Lincoln and 12th SE Corner	Carmel	Seller	2,800,000	2001	Closed
Carmelo and 10th NE Corner	Carmel	Seller	1,595,000	2001	Closed
Santa Lucia Preserve Lot 85	Carmel	Buyer	2,300,000	2001	Closed
Scenic and 10th NE Corner	Carmel	Seller	3,500,000	2001	Closed
Guadalupe and 5th NE Corner	Carmel	Buyer	1,265,000	2001	Closed
Guadalupe and 5th NE Corner	Carmel	Seller	1,265,000	2001	Closed
25245 Ward Place	Carmel	Buyer	485,000	2001	Closed
25245 Ward Place	Carmel	Seller	485,000	2001	Closed
3892 Ronda Road	Carmel	Seller	3,950,000	2001	Closed
24712 Cabrillo	Carmel	Seller	560,000	2001	Closed
Santa Fe 3 SW of 3rd	Carmel	Seller	1,585,000	2001	Closed
26242 Ocean View Blvd.	Carmel	Seller	5,200,000	2001	Closed
26357 Scenic Road	Carmel	Seller	3,350,000	2001	Closed
Forest 3 NW of 7th	Carmel	Buyer	1,050,000	2001	Closed
Forest 3 NW of 7th	Carmel	Seller	1,050,000	2001	Closed
Torres 2 SE of 5th	Carmel	Seller	675,000	2001	Closed
Torres 2 SE of 5th	Carmel	Buyer	675,000	2001	Closed
25643 Shafter	Carmel	Seller	3,250,000	2001	Closed
Carmelo and 2nd SE Corner	Carmel	Buyer	2,100,000	2001	Closed
Casanova 3 NE of 12th	Carmel	Buyer	1,550,000	2001	Closed
3544 Oliver Road	Carmel	Seller	530,000	2001	Closed
Monte Verde and 11th SE Cor	Carmel	Seller	2,150,000	2001	Closed
Santa Lucia Preserve #237	Carmel	Buyer	3,500,000	2001	Closed
Casanova 2 Nw of 8th	Carmel	Seller	2,250,000	2001	Closed
24005 Fairfield Place	Carmel	Seller	1,995,000	2001	Closed

24694 Pescadero	Carmel	Buyer	695,000	2001	Closed
24694 Pescadero	Carmel	Seller	695,000	2001	Closed
3920 Via Mar Monte	Carmel	Buyer	2,200,000	2001	Closed
25482 Carmel Knolls	Carmel	Seller	975,000	2001	Closed
San Carlos and 12th	Carmel	Seller	1,295,000	2001	Closed
187 San Remo	Carmel Highlands	Seller	1,100,000	2001	Closed
138 San Remo Road	Carmel Highlands	Buyer	1,900,000	2001	Closed
138 San Remo Road	Carmel Highlands	Seller	1,900,000	2001	Closed
9 Mal Paso	Carmel Highlands	Buyer	970,000	2001	Closed
6 Mentone	Carmel Highlands	Seller	1,695,000	2001	Closed
31495 Via Las Roses	Carmel Valley	Seller	795,000	2001	Closed
91 Arroyo Sequoia	Carmel Valley	Seller	1,950,000	2001	Closed
9647 Poplar Ct	Carmel Valley	Seller	685,000	2001	Closed
1450 Manor Road	Monterey	Seller	3,995,000	2001	Closed
365 17 Mile Drive	Pacific Grove	Seller	595,000	2001	Closed
Lot 10 Portola Road	Pebble Beach	Seller	1,469,000	2001	Closed
Lot 10 Portola Road	Pebble Beach	Buyer	1,469,000	2001	Closed
5 Spanish Bay Circle	Pebble Beach	Seller	3,400,000	2001	Closed
3930 Ronda Road	Pebble Beach	Buyer	3,700,000	2001	Closed
3930 Ronda Road	Pebble Beach	Seller	3,700,000	2001	Closed
1051 Mission Rd	Pebble Beach	Seller	760,000	2001	Closed
4038 Sunridge Road	Pebble Beach	Buyer	5,600,000	2001	Closed
3196 17 Mile Drive	Pebble Beach	Buyer	20,000,000	2001	Closed
1269 Lisbon Lane	Pebble Beach	Buyer	2,200,000	2001	Closed
1138 Portola Road	Pebble Beach	Seller	2,795,000	2001	Closed
397A Corral De Tierra	Salinas	Buyer	1,095,000	2001	Closed

Property Address	City/Area	Represented	Sold Price	Year	Status
Scenic & 10th NE Corner	Carmel	Buyer	3,325,000	2000	Closed
Torrres and Fifth NWC	Carmel	Seller	2,795,000	2000	Closed
Santa Lucia Preserve #237	Carmel	Seller	2,300,000	2000	Closed
SL Preserve Parcel #254 Phase C	Carmel	Buyer	3,600,000	2000	Closed
Camino Real 2 NE of 11th	Carmel	Seller	3,495,000	2000	Closed
Santa Rita 4 NE of 4th	Carmel	Buyer	590,000	2000	Closed
Mission & 3rd, Unit A-5	Carmel	Buyer	395,000	2000	Closed
SL Preserve Lot 85	Carmel	Buyer	1,500,000	2000	Closed
SL Preserve Lot 91	Carmel	Buyer	1,800,000	2000	Closed
SL Preserve Lot 82	Carmel	Buyer	2,600,000	2000	Closed
San Carlos 5 SW of 8th	Carmel	Buyer	630,000	2000	Closed
San Antonio 2 SE of 12th	Carmel	Buyer	2,500,000	2000	Closed
San Antonio 2 SE of 12th	Carmel	Seller	2,500,000	2000	Closed
NW Corner Casanova and 10th	Carmel	Seller	2,725,000	2000	Closed
Camino Real & 13th SE Corner	Carmel	Seller	2,850,000	2000	Closed
Camino Real & 13th SE Corner	Carmel	Buyer	2,850,000	2000	Closed
2935 Ribera Road	Carmel	Buyer	1,010,000	2000	Closed

San Antonio 2SE of 12th	Carmel	Seller	1,600,000	2000	Closed
San Carlos 5SW of 8th	Carmel	Buyer	575,000	2000	Closed
Camino Real & 7th, SE Corner	Carmel	Seller	2,225,000	2000	Closed
Scenic 2SW of Ocean	Carmel	Buyer	4,995,000	2000	Closed
24005 Fairfield Place	Carmel	Seller	1,725,000	2000	Closed
24005 Fairfield Place	Carmel	Buyer	1,725,000	2000	Closed
26185 Dolores Street	Carmel	Buyer	2,295,000	2000	Closed
26185 Dolores Street	Carmel	Seller	2,295,000	2000	Closed
25850 Rio Vista Drive	Carmel	Buyer	1,390,000	2000	Closed
2697 Pradera Road	Carmel	Seller	2,000,000	2000	Closed
Carmelo 2SW of 7th	Carmel	Buyer	1,450,000	2000	Closed
Juniper 3NE of 3rd	Carmel	Buyer	865,000	2000	Closed
24320 San Juan Road	Carmel	Seller	1,100,000	2000	Closed
Junipero 2NW of 11th	Carmel	Seller	450,000	2000	Closed
24436 Portola Road	Carmel	Seller	879,000	2000	Closed
Camino Real 2NE of 8th	Carmel	Seller	2,065,000	2000	Closed
26494 Pescadero Road	Carmel	Buyer	420,000	2000	Closed
Lincoln 2SW of 8th	Carmel	Seller	1,475,000	2000	Closed
Carmelo & 2nd, SW Corner	Carmel	Buyer	1,770,000	2000	Closed
3345 Seventh Avenue	Carmel	Seller	1,775,000	2000	Closed
San Carlos 4SE of Alta	Carmel	Seller	735,000	2000	Closed
552 Monhollan Road	Carmel	Seller	2,395,000	2000	Closed
552 Monhollan Road	Carmel	Buyer	2,395,000	2000	Closed
26215 Hilltop Place	Carmel	Seller	3,650,000	2000	Closed
21 Mentone Road	Carmel Highlands	Seller	1,725,000	2000	Closed
245 Highway One	Carmel Highlands	Seller	1,185,000	2000	Closed
32690 Coast Ridge	Carmel Highlands	Seller	695,000	2000	Closed
138 San Remo Road	Carmel Highlands	Buyer	1,962,000	2000	Closed
36510 Highway One	Carmel Highlands	Seller	7,800,000	2000	Closed
36510 Highway One	Carmel Highlands	Buyer	7,800,000	2000	Closed
58 Mt. Devon	Carmel Highlands	Seller	1,495,000	2000	Closed
58 Mt. Devon	Carmel Highlands	Buyer	1,495,000	2000	Closed
16 Yankee Beach Way	Carmel Highlands	Seller	5,000,000	2000	Closed
16 Yankee Beach Way	Carmel Highlands	Buyer	5,000,000	2000	Closed
189 San Remo Road	Carmel Highlands	Seller	1,295,000	2000	Closed
54 Yankee Point Drive	Carmel Highlands	Buyer	5,895,000	2000	Closed
54 Yankee Point Drive	Carmel Highlands	Seller	5,895,000	2000	Closed
32682 Coast Ridge Road	Carmel Highlands	Seller	995,000	2000	Closed
164 Spindrift Road	Carmel Highlands	Buyer	3,000,000	2000	Closed
36492 Highway One	Carmel Highlands	Seller	3,650,000	2000	Closed
26540 Canada Way	Carmel Valley	Seller	700,000	2000	Closed
7008 Valley Greens Circle	Carmel Valley	Seller	1,595,000	2000	Closed
Lot 59 Santa Lucia Preserve	Carmel Valley	Buyer	900,000	2000	Closed
6 Via del Zorro	Carmel Valley	Buyer	1,395,000	2000	Closed

9361 Holt Road	Carmel Valley	Seller	660,000	2000	Closed
187 San Remo Rd.	Carmel Highlands	Buyer	1,100,000	2000	Closed
101 Flagg Hill Drive	Monterey	Buyer	4,100,000	2000	Closed
604 Laine Street	Monterey	Buyer	351,000	2000	Closed
1400 Sunset Drive (Lot)	Pacific Grove	Seller	2,600,000	2000	Closed
1400 Sunset Drive (Lot)	Pacific Grove	Buyer	2,600,000	2000	Closed
902 Del Monte Boulevard	Pacific Grove	Seller	1,750,000	2000	Closed
1452 Susan Way	Pebble Beach	Buyer	2,150,000	2000	Closed
1452 Susan Way	Pebble Beach	Seller	2,150,000	2000	Closed
1475 Alva Lane	Pebble Beach	Buyer	1,495,000	2000	Closed
3212 17 Mile Drive	Pebble Beach	Buyer	14,900,000	2000	Closed
1230 Silver Court	Pebble Beach	Buyer	1,890,000	2000	Closed
17 Shepherd's Knoll	Pebble Beach	Seller	509,000	2000	Closed
3892 Ronda Road	Pebble Beach	Buyer	3,595,000	2000	Closed
1525 Viscaino Road	Pebble Beach	Seller	2,950,000	2000	Closed
3301 Seventeen Mile Drive #5	Pebble Beach	Seller	2,195,000	2000	Closed
1440 Riata Road	Pebble Beach	Buyer	3,100,000	2000	Closed
3930 Ronda Road	Pebble Beach	Buyer	4,000,000	2000	Closed
1548 Deerpath Road	Pebble Beach	Seller	2,450,000	2000	Closed
454 Correl De Tierra	Salinas	Buyer	2,300,000	2000	Closed

Property Address	City/Area	Represented	Sold Price	Year	Status
Scenic 5SE of 13th	Carmel	Buyer	2,500,000	1999	Closed
24436 Portola Road	Carmel	Buyer	749,000	1999	Closed
24436 Portola Road	Carmel	Seller	749,000	1999	Closed
2478 17th Avenue	Carmel	Buyer	1,725,000	1999	Closed
Dolores 3NW of 4th	Carmel	Seller	510,000	1999	Closed
Dolores 4NW of 4th	Carmel	Seller	500,000	1999	Closed
Camino Real 4NE of 4th	Carmel	Buyer	650,000	1999	Closed
Santa Rita & 5th, NW Corner	Carmel	Buyer	525,000	1999	Closed
Santa Rita 2SE of 1st	Carmel	Buyer	1,250,000	1999	Closed
San Antonio & 13th S.E. Corner	Carmel	Seller	1,575,000	1999	Closed
26224 Carmelo Street	Carmel	Buyer	799,000	1999	Closed
26221 Hilltop Place	Carmel	Seller	3,295,000	1999	Closed
4SE Dolores & 8th	Carmel	Buyer	800,000	1999	Closed
26177 Ladera Road	Carmel	Seller	1,895,000	1999	Closed
26448 Carmelo Street	Carmel	Seller	970,000	1999	Closed
Camino Real 3NW of 10th	Carmel	Seller	1,575,000	1999	Closed
Monte Verde 4SW of 10th	Carmel	Buyer	550,000	1999	Closed
Monte Verde 5SW of 5th	Carmel	Seller	749,000	1999	Closed
Camino Real 2NW of 12th	Carmel	Seller	1,895,000	1999	Closed
SW Corner Camino Real & 13th	Carmel	Seller	1,200,000	1999	Closed
2960 Santa Lucia	Carmel	Buyer	1,795,000	1999	Closed
2960 Santa Lucia	Carmel	Seller	1,795,000	1999	Closed
Lobos 4NW Of 4th	Carmel	Buyer	830,000	1999	Closed

3223 Camino Del Monte	Carmel	Seller	575,000	1999	Closed
Lincoln 2NE of 9th	Carmel	Seller	1,160,000	1999	Closed
Lincoln 2 SW of 8th	Carmel	Buyer	800,000	1999	Closed
Santa Rita 2 NW of 5th	Carmel	Buyer	650,000	1999	Closed
Santa Rita 2 NW of 5th	Carmel	Seller	650,000	1999	Closed
Monte Verde 6SE of 13th	Carmel	Buyer	675,000	1999	Closed
Torres 2NW of 9th	Carmel	Buyer	490,000	1999	Closed
Mission 3 N.W. of 2nd	Carmel	Seller	381,500	1999	Closed
Camino Real & 10th	Carmel	Seller	950,000	1999	Closed
3005 Lasuen Drive	Carmel	Seller	599,000	1999	Closed
Mission 4 NW of 2nd	Carmel	Buyer	815,000	1999	Closed
Mission 4 NW of 2nd	Carmel	Seller	815,000	1999	Closed
Casanova 2NE of 7th	Carmel	Seller	1,300,000	1999	Closed
Lopez & 3rd N.E. Corner	Carmel	Buyer	1,025,000	1999	Closed
San Antonio & 11th N.W. Corner	Carmel	Seller	1,690,000	1999	Closed
25593 Hatton Road	Carmel	Buyer	900,000	1999	Closed
26243 Ocean View Ave	Carmel	Seller	1,500,000	1999	Closed
167 Spindrift Road	Carmel Highlands	Seller	3,875,000	1999	Closed
160 Spindrift Road	Carmel Highlands	Seller	2,300,000	1999	Closed
234 Peter Pan Road	Carmel Highlands	Seller	895,000	1999	Closed
234 Peter Pan Road	Carmel Highlands	Buyer	895,000	1999	Closed
145 San Remo Road	Carmel Highlands	Buyer	750,000	1999	Closed
145 San Remo Road	Carmel Highlands	Seller	750,000	1999	Closed
232 Highway One	Carmel Highlands	Seller	2,225,000	1999	Closed
6000 Brookdale Drive	Carmel Valley	Buyer	700,000	1999	Closed
5437 Quail Meadows Drive	Carmel Valley	Buyer	2,100,000	1999	Closed
7012 Valley Greens Circle	Carmel Valley	Seller	760,000	1999	Closed
7 Victoria Vale	Monterey	Buyer	599,000	1999	Closed
31 Sierra Vista Drive	Monterey	Seller	539,000	1999	Closed
70 Forest Ridge Road #1	Monterey	Seller	385,000	1999	Closed
11466 Saddle Road	Monterey	Seller	837,500	1999	Closed
621 Quail Run Court	Monterey	Seller	130,000	1999	Closed
25540 Whip Road	Monterey	Buyer	855,000	1999	Closed
1027 Jewell Avenue	Pacific Grove	Seller	772,000	1999	Closed
1036 Bayview Avenue	Pacific Grove	Seller	795,000	1999	Closed
810 Lighthouse Ave #205	Pacific Grove	Buyer	315,000	1999	Closed
106 7th Street	Pacific Grove	Seller	875,000	1999	Closed
3261 Seventeen Mile Drive	Pebble Beach	Seller	3,100,000	1999	Closed
3029 Cormorant Road	Pebble Beach	Seller	875,000	1999	Closed
3042 Stevenson Drive	Pebble Beach	Seller	825,000	1999	Closed
Ondulado & Padre Lane	Pebble Beach	Buyer	1,500,000	1999	Closed
3884 Ronda Road	Pebble Beach	Seller	675,000	1999	Closed
1071 Spyglass Woods Drive	Pebble Beach	Seller	1,250,000	1999	Closed
3029 Forest Way	Pebble Beach	Buyer	580,000	1999	Closed

1553 Riata Road	Pebble Beach	Buyer	3,600,000	1999	Closed
1553 Riata Road	Pebble Beach	Seller	3,600,000	1999	Closed
1139 Portola Road	Pebble Beach	Buyer	1,600,000	1999	Closed
1216 Lake Court	Pebble Beach	Seller	675,000	1999	Closed

Property Address	City/Area	Represented	Sold Price	Year	Status
Pfeiffer Ridge Road	Big Sur	Seller	675,000	1998	Closed
2 NW San Antonio & Santa Lucia	Carmel	Seller	1,700,000	1998	Closed
Lincoln 3 SE of 10th	Carmel	Seller	520,000	1998	Closed
Mission & 3rd, Unit A-3	Carmel	Seller	219,000	1998	Closed
2960 Santa Lucia	Carmel	Buyer	975,000	1998	Closed
Lincoln 5 NE of 3rd	Carmel	Buyer	725,000	1998	Closed
Lincoln 2 SW of 2nd	Carmel	Buyer	580,000	1998	Closed
24499 Pescadero Road	Carmel	Buyer	490,100	1998	Closed
26106 Ladera Drive	Carmel	Seller	1,100,000	1998	Closed
26050 Mesa Drive	Carmel	Seller	615,000	1998	Closed
Carmelo & 4th	Carmel	Buyer	880,000	1998	Closed
Casanova 3NW of 9th	Carmel	Buyer	560,000	1998	Closed
Lobos 3NW of 1st	Carmel	Seller	357,200	1998	Closed
Crespi 3SW of Mtn View	Carmel	Seller	1,215,000	1998	Closed
Camino Real & 7th	Carmel	Buyer	607,000	1998	Closed
Junipero 2NW of 11th	Carmel	Seller	305,000	1998	Closed
2730 Santa Lucia	Carmel	Buyer	625,000	1998	Closed
3017 Lasuen Drive	Carmel	Seller	773,500	1998	Closed
3017 Lasuen Drive	Carmel	Buyer	773,500	1998	Closed
Ocean 5SE of Forest	Carmel	Buyer	430,000	1998	Closed
24420 San Luis Ave	Carmel	Seller	650,000	1998	Closed
Mission & 1st SE Corner	Carmel	Seller	807,500	1998	Closed
Scenic 4SE of 8th	Carmel	Seller	8,250,000	1998	Closed
Santa Rita & 5th NE Corner	Carmel	Seller	460,000	1998	Closed
Hwy 1 at Highway 1	Carmel Highlands	Seller	1,450,000	1998	Closed
Hwy 1 at Highway 1	Carmel Highlands	Buyer	1,450,000	1998	Closed
31 Mentone Drive	Carmel Highlands	Seller	660,000	1998	Closed
102 Yankee Point Drive	Carmel Highlands	Seller	2,037,500	1998	Closed
150 Oak Way	Carmel Highlands	Seller	1,420,000	1998	Closed
31453 Highway 1	Carmel Highlands	Buyer	3,200,000	1998	Closed
10172 Oakwood Circle	Carmel Valley	Seller	655,000	1998	Closed
10172 Oakwood Circle	Carmel Valley	Buyer	655,000	1998	Closed
7008 Valley Greens Circle	Carmel Valley	Seller	585,000	1998	Closed
7008 Valley Greens Circle	Carmel Valley	Buyer	585,000	1998	Closed
6000 Brookdale Drive	Carmel Valley	Buyer	500,000	1998	Closed
6002 Brookdale Dr -Lot	Carmel Valley	Buyer	50,000	1998	Closed
9607 Buckeye Court	Carmel Valley	Buyer	450,000	1998	Closed
93 Rancho Road	Carmel Valley	Seller	890,000	1998	Closed
93 Rancho Road	Carmel Valley	Buyer	890,000	1998	Closed

25987 Rio Vista Drive	Carmel Valley	Seller	899,000	1998	Closed
18 Meadow Place	Carmel Valley	Buyer	550,000	1998	Closed
263 Country Club Drive	Carmel Valley	Seller	440,000	1998	Closed
497 Carmel Valley Road	Carmel Valley	Seller	630,000	1998	Closed
9311 Holt Road	Carmel Valley	Buyer	695,000	1998	Closed
101 Flagg Hill Drive	Monterey	Seller	2,500,000	1998	Closed
5 Sierra Vista	Monterey	Seller	400,000	1998	Closed
111 Calera Canyon	Monterey	Seller	710,000	1998	Closed
11071 Saddle Road	Monterey	Seller	800,000	1998	Closed
128 5th Street	Pacific Grove	Buyer	675,000	1998	Closed
148 19th Street	Pacific Grove	Seller	579,000	1998	Closed
706 Timber Trail	Pacific Grove	Buyer	306,000	1998	Closed
55 Spanish Bay Circle	Pebble Beach	Buyer	1,150,000	1998	Closed
3164 Seventeen Mile Drive	Pebble Beach	Seller	5,850,000	1998	Closed
3164 Seventeen Mile Drive	Pebble Beach	Buyer	5,850,000	1998	Closed
1551 Sonado Road	Pebble Beach	Buyer	1,800,000	1998	Closed
1138 Portola Road	Pebble Beach	Buyer	1,575,000	1998	Closed
4175 Sunset Lane	Pebble Beach	Buyer	399,000	1998	Closed
4175 Sunset Lane	Pebble Beach	Seller	399,000	1998	Closed
3187 Forest Lake Road	Pebble Beach	Buyer	1,575,000	1998	Closed
Pine Meadows Way	Pebble Beach	Seller	672,500	1998	Closed
1170 Chaparral Road	Pebble Beach	Seller	799,500	1998	Closed
3098 Hermitage Road	Pebble Beach	Seller	637,500	1998	Closed
3109 Hermitage Road	Pebble Beach	Seller	622,500	1998	Closed

Property Address	City/Area	Represented	Sold Price	Year	Status
Del Mar 2 SE of 8th	Carmel	Seller	1,225,000	1997	Closed
Scenic & 11th Ave NW Corner	Carmel	Seller	1,775,000	1997	Closed
Camino Real 3 SE of 7th	Carmel	Seller	839,000	1997	Closed
2767 Pradera Rd.	Carmel	Seller	465,000	1997	Closed
Viscaino & Mt. View NE Corner	Carmel	Buyer	441,000	1997	Closed
Lopez & 3rd, NE Corner	Carmel	Seller	345,000	1997	Closed
25601 Carmel Knolls Dr.	Carmel	Buyer	375,000	1997	Closed
Camino Real, 4 SW Ocean	Carmel	Seller	679,500	1997	Closed
San Antonio 3 SW of 13th	Carmel	Seller	1,299,000	1997	Closed
San Antonio 3 SW of 13th	Carmel	Buyer	1,299,000	1997	Closed
San Antonio of 11th	Carmel	Buyer	700,000	1997	Closed
San Antonio of 11th	Carmel	Seller	700,000	1997	Closed
26309 Ocean View Ave.	Carmel	Seller	1,000,000	1997	Closed
Casanova & 8th	Carmel	Buyer	900,000	1997	Closed
Camino Real 5 SW of 13th	Carmel	Seller	779,000	1997	Closed
Casanova 2 SW of 11th	Carmel	Seller	1,175,000	1997	Closed
Casanova & 7th	Carmel	Seller	550,000	1997	Closed
Carmelo & 12th SE Corner	Carmel	Seller	545,000	1997	Closed
3518 Greenfield Place	Carmel	Buyer	785,000	1997	Closed

Mission & 1st, SE Corner	Carmel	Seller	785,000	1997	Closed
Mission & 1st, SE Corner	Carmel	Buyer	785,000	1997	Closed
25865 Rio Vista Drive	Carmel	Seller	845,000	1997	Closed
3563 Trevis Way	Carmel	Buyer	435,000	1997	Closed
4070 Arroyo Trail	Carmel	Seller	626,000	1997	Closed
Junipero & 4th SW Corner	Carmel	Seller	529,000	1997	Closed
25636 Morse Drive	Carmel	Buyer	365,000	1997	Closed
3545 Edgefield Place	Carmel	Seller	469,500	1997	Closed
San Carlos 6SW of 8th	Carmel	Seller	565,000	1997	Closed
Torres 6SW of 10th	Carmel	Buyer	575,000	1997	Closed
24723 Dolores	Carmel	Seller	530,000	1997	Closed
11th & Monte Verde	Carmel	Seller	460,000	1997	Closed
3452 Martin Road	Carmel	Seller	805,000	1997	Closed
9 Yankee Point Dr.	Carmel Highlands	Seller	570,000	1997	Closed
34 Yankee Point	Carmel Highlands	Seller	1,187,000	1997	Closed
30620 Aurora Del Mar	Carmel Highlands	Seller	2,125,000	1997	Closed
34 Yankee Point, Dr.	Carmel Highlands	Buyer	1,275,000	1997	Closed
56 Yankee Point Dr.	Carmel Highlands	Buyer	850,000	1997	Closed
56 Yankee Point Dr.	Carmel Highlands	Seller	850,000	1997	Closed
234 Peter Pan Road	Carmel Highlands	Buyer	865,000	1997	Closed
31315 Via La Naranga	Carmel Valley	Seller	449,000	1997	Closed
21 Miramonte Rd.	Carmel Valley	Seller	950,000	1997	Closed
9 Miramonte Rd.	Carmel Valley	Buyer	2,200,000	1997	Closed
4 Sleepy Hollow	Carmel Valley	Buyer	1,150,000	1997	Closed
7010 Valley Greens Circle	Carmel Valley	Seller	675,000	1997	Closed
21 La Rancheria	Carmel Valley	Seller	765,000	1997	Closed
21 La Rancheria	Carmel Valley	Buyer	765,000	1997	Closed
25710 Tierra Grande	Carmel Valley	Buyer	585,000	1997	Closed
4 Mountain Shadows	Monterey	Seller	320,000	1997	Closed
41 Country Club Gate	Pacific Grove	Seller	310,000	1997	Closed
3097 Sloat Rd.	Pebble Beach	Seller	370,000	1997	Closed
1638 Sonado Rd.	Pebble Beach	Buyer	577,000	1997	Closed
1043 Vaquero	Pebble Beach	Seller	430,000	1997	Closed
3102 Flavin Ln.	Pebble Beach	Seller	1,150,000	1997	Closed
3281 Ondulado	Pebble Beach	Seller	1,282,000	1997	Closed
1221 Bristol Ln.	Pebble Beach	Buyer	975,000	1997	Closed
1069 Indian Village	Pebble Beach	Seller	589,000	1997	Closed
3261 17 Mile Dr.	Pebble Beach	Seller	1,700,000	1997	Closed
3351 17 Mile Drive	Pebble Beach	Seller	1,795,000	1997	Closed
3307 17 Mile Drive #7	Pebble Beach	Buyer	1,350,000	1997	Closed
1565 Venadero Road	Pebble Beach	Seller	1,450,000	1997	Closed
1277 Lisbon Lane	Pebble Beach	Buyer	1,275,000	1997	Closed
3101 17 Mle Dr.	Pebble Beach	Buyer	2,900,000	1997	Closed
3376 17 Mile Dr.	Pebble Beach	Buyer	5,500,000	1997	Closed

Property Address	City/Area	Represented	Sold Price	Year	Status
Monte Verde 3 SE of 10th	Carmel	Seller	720,000	1996	Closed
San Carlos 4 NE of 12th	Carmel	Buyer	269,000	1996	Closed
25530 Shafter Way	Carmel	Seller	1,215,000	1996	Closed
26312 Ocean View	Carmel	Seller	1,450,000	1996	Closed
26312 Ocean View	Carmel	Buyer	1,450,000	1996	Closed
2 SE Lincoln & 12th	Carmel	Buyer	685,000	1996	Closed
San Antonio 2 NE of Santa Lucia	Carmel	Seller	500,000	1996	Closed
San Antonio 2 NE of Santa Lucia	Carmel	Buyer	500,000	1996	Closed
San Carlos 3 NW of 1st	Carmel	Seller	625,000	1996	Closed
San Carlos 3 NW of 1st	Carmel	Buyer	625,000	1996	Closed
2665 Ribera Road	Carmel	Seller	1,990,000	1996	Closed
2635 Ribera Road	Carmel	Seller	1,385,000	1996	Closed
24336 San Juan	Carmel	Seller	585,000	1996	Closed
San Antonio 1 SW of 7th	Carmel	Seller	1,675,000	1996	Closed
3599 Eastfield	Carmel	Seller	225,000	1996	Closed
24520 Outlook #1	Carmel	Seller	279,000	1996	Closed
24675 Guadalupe	Carmel	Seller	415,000	1996	Closed
Santa Fe SW of 8th	Carmel	Buyer	1,065,000	1996	Closed
Santa Fe & 4th NE Corner	Carmel	Seller	300,000	1996	Closed
155 Highway 1	Carmel Highlands	Seller	1,000,000	1996	Closed
Highway 1 @ Rocky Point	Carmel Highlands	Seller	725,000	1996	Closed
Highway 1 @ Rocky Point	Carmel Highlands	Buyer	725,000	1996	Closed
10232 Oakshire	Carmel Valley	Buyer	675,000	1996	Closed
15395 Via Los Tulares	Carmel Valley	Seller	410,000	1996	Closed
3 La Rancheria	Carmel Valley	Seller	855,000	1996	Closed
3 La Rancheria	Carmel Valley	Buyer	855,000	1996	Closed
929 W. Carmel Valley Road	Carmel Valley	Seller	447,000	1996	Closed
27180 Meadows Road	Carmel Valley	Seller	620,000	1996	Closed
8 San Clemente	Carmel Valley	Seller	1,225,000	1996	Closed
25350 Camino de Chamisal	Carmel Valley	Seller	725,000	1996	Closed
125 Surf Way	Monterey	Buyer	347,000	1996	Closed
3313 17 Mile Drive	Pebble Beach	Buyer	2,000,000	1996	Closed
13 Shepherds Knoll	Pebble Beach	Seller	352,000	1996	Closed
1525 Viscaino	Pebble Beach	Buyer	1,395,000	1996	Closed
1548 Deer Path	Pebble Beach	Buyer	1,325,000	1996	Closed
Property Address	City/Area	Represented	Sold Price	Year	Status
N. Casanova & Palou	Carmel	Seller	450,000	1995	Closed
Casanova 5 NW of 13th	Carmel	Buyer	325,000	1995	Closed
Camino Real & 10th NW Corner	Carmel	Buyer	600,000	1995	Closed
26005 Junipero	Carmel	Seller	510,000	1995	Closed
12th Ave. & San Carlos	Carmel	Seller	379,000	1995	Closed
2607 16th Ave.	Carmel	Seller	2,025,000	1995	Closed
San Antonio 2 SW of Ocean	Carmel	Seller	1,362,000	1995	Closed

26177 Ladera Dr.	Carmel	Buyer	1,100,000	1995	Closed
Lobos & 2nd, SE Corner	Carmel	Seller	325,000	1995	Closed
26271 Valley View	Carmel	Seller	1,000,000	1995	Closed
Carmelo 2 SE of 12th	Carmel	Seller	575,000	1995	Closed
San Carlos & 8th Ave.	Carmel	Buyer	245,000	1995	Closed
Dolores & 10th	Carmel	Buyer	379,000	1995	Closed
Mission & 1st	Carmel	Buyer	210,000	1995	Closed
26225 Ladera Dr.	Carmel	Seller	990,000	1995	Closed
9th & Torres	Carmel	Buyer	435,000	1995	Closed
Carmelo & 2nd Ave.	Carmel	Seller	855,000	1995	Closed
Dolores & 13th Ave.	Carmel	Seller	699,000	1995	Closed
222 Lobos Ave.	Carmel	Seller	228,500	1995	Closed
179 Spindrift	Carmel Highlands	Seller	800,000	1995	Closed
Hwy 1 at Garapata Bridge	Carmel Highlands	Seller	785,000	1995	Closed
112 Yankee Pt. Dr.	Carmel Highlands	Seller	875,000	1995	Closed
10088 Oak Branch Circle	Carmel Valley	Seller	627,000	1995	Closed
10088 Oak Branch Circle	Carmel Valley	Buyer	627,000	1995	Closed
Paseo Robles	Carmel Valley	Seller	455,000	1995	Closed
10058 Oak Branch Cir.	Carmel Valley	Seller	675,000	1995	Closed
21 Wyndemere Rise	Monterey	Buyer	485,000	1995	Closed
63 Tanglewood	Monterey	Seller	149,500	1995	Closed
5 Forest Knoll	Monterey	Seller	375,000	1995	Closed
4040 Sunridge	Pebble Beach	Seller	550,000	1995	Closed

Property Address	City/Area	Represented	Sold Price	Year	Status
Junipero & 4th Ave.	Carmel	Seller	375,000	1994	Closed
3452 Martin Rd.	Carmel	Buyer	400,000	1994	Closed
Mallard Court	Carmel	Buyer	425,000	1994	Closed
2667 15th Ave.	Carmel	Buyer	675,000	1994	Closed
26095 Ladera	Carmel	Seller	750,000	1994	Closed
Lincoln 2 SE of 13th	Carmel	Seller	435,000	1994	Closed
Scenic 7 SW of Ocean	Carmel	Buyer	775,000	1994	Closed
#6 Hillars Condo Carmel	Carmel	Seller	340,000	1994	Closed
#3 Hillars Condo Carmel	Carmel	Seller	297,500	1994	Closed
#3 Hillars Condo Carmel	Carmel	Buyer	297,500	1994	Closed
4165 Canada Court	Carmel	Seller	309,000	1994	Closed
2675 Ribera Rd.	Carmel	Seller	2,625,000	1994	Closed
2675 Ribera Rd.	Carmel	Buyer	2,625,000	1994	Closed
3816 Eastfield Place	Carmel	Seller	245,000	1994	Closed
2825 Ribera Rd.	Carmel	Seller	400,000	1994	Closed
2825 Ribera Rd.	Carmel	Buyer	400,000	1994	Closed
Monte Verde & 12SE Corner	Carmel	Seller	437,500	1994	Closed
Mission 3 NW of 4th Ave	Carmel	Seller	300,000	1994	Closed
26243 Ocean View	Carmel	Buyer	800,000	1994	Closed
Carmelo & 9th	Carmel	Seller	590,000	1994	Closed

Carmelo & 9th	Carmel	Buyer	590,000	1994	Closed
26243 Guadalupe	Carmel	Seller	275,000	1994	Closed
26243 Guadalupe	Carmel	Buyer	275,000	1994	Closed
24802 Eastfield Place	Carmel	Seller	825,000	1994	Closed
4000 Rio Rd. #33	Carmel	Seller	255,000	1994	Closed
San Antonio 4 NW of 4th	Carmel	Buyer	850,000	1994	Closed
5th Ave. 2 NE of Santa Rita	Carmel	Buyer	530,000	1994	Closed
Hwy 1 at Rocky Pt.	Carmel Highlands	Buyer	1,900,000	1994	Closed
233 Hwy 1	Carmel Highlands	Buyer	475,000	1994	Closed
235 Highway 1	Carmel Highlands	Buyer	1,300,000	1994	Closed
9915 Club Pl.	Carmel Valley	Buyer	338,000	1994	Closed
1 Oak Meadow	Carmel Valley	Seller	1,050,000	1994	Closed
1 De Amaral Rd.	Carmel Valley	Buyer	325,000	1994	Closed
28090 Robinson Cyn Rd.	Carmel Valley	Seller	350,000	1994	Closed
7 Sommerset Rise	Monterey	Buyer	499,000	1994	Closed
1360 Josselyn Cny. Rd #20	Monterey	Seller	259,000	1994	Closed
14500 Mountain Quail	Monterey	Buyer	450,000	1994	Closed
314 Wood St.	Pacific Grove	Seller	285,000	1994	Closed
314 Wood St.	Pacific Grove	Buyer	285,000	1994	Closed
Del Monte & Coral	Pacific Grove	Buyer	249,000	1994	Closed
Del Monte & 17 Mile Dr.	Pacific Grove	Buyer	220,000	1994	Closed
3039 Sherman	Pebble Beach	Seller	390,000	1994	Closed
1095 Lariat Ln.	Pebble Beach	Buyer	379,000	1994	Closed

Property Address	City/Area	Represented	Sold Price	Year	Status
San Antonio 3 NW of 4th	Carmel	Seller	407,000	1993	Closed
30710 Aurora Del Mar	Carmel	Buyer	1,450,000	1993	Closed
30710 Aurora Del Mar	Carmel	Seller	1,450,000	1993	Closed
Torres 3 SW of 9th	Carmel	Buyer	255,000	1993	Closed
Monte Verde 4 SW of 4th	Carmel	Buyer	340,000	1993	Closed
Lincoln 2 SE of 10th	Carmel	Buyer	531,000	1993	Closed
Lincoln 5 NE of 3rd	Carmel	Seller	579,000	1993	Closed
26090 Ladera Dr.	Carmel	Seller	440,000	1993	Closed
Torres & 8th	Carmel	Buyer	495,000	1993	Closed
9806 Club Place Lane	Carmel Valley	Seller	440,000	1993	Closed
26749 Los Laureles Grade	Carmel Valley	Buyer	445,000	1993	Closed
38325 Tassajara Road	Carmel Valley	Buyer	245,000	1993	Closed
11 La Rancheria	Carmel Valley	Buyer	380,000	1993	Closed
28100 Robinson Canyon	Carmel Valley	Seller	479,000	1993	Closed
950 Carmel Valley Road	Carmel Valley	Buyer	438,500	1993	Closed
950 Carmel Valley Road	Carmel Valley	Seller	438,500	1993	Closed
688 Terry Street	Monterey	Seller	165,000	1993	Closed
10 Victoria Vale	Monterey	Buyer	477,000	1993	Closed
6 Victoria Rise	Monterey	Buyer	365,000	1993	Closed
6 Victoria Rise	Monterey	Seller	365,000	1993	Closed

61 Bartolomea	Monterey	Buyer	250,000	1993	Closed
1022 Shell	Pacific Grove	Buyer	435,000	1993	Closed
1213 Funston	Pacific Grove	Buyer	150,000	1993	Closed
148 19th Street	Pacific Grove	Buyer	273,000	1993	Closed
792 Laurel	Pacific Grove	Buyer	265,500	1993	Closed
122 18th Street	Pacific Grove	Buyer	349,000	1993	Closed
1316 Lincoln Avenue	Pacific Grove	Buyer	180,000	1993	Closed
470 Beaumont	Pacific Grove	Buyer	315,000	1993	Closed
671 Country Club Drive	Pacific Grove	Buyer	325,000	1993	Closed
4103 Pine Meadows Way	Pebble Beach	Buyer	519,000	1993	Closed
4020 Costado Road	Pebble Beach	Buyer	490,000	1993	Closed

Property Address	City/Area	Represented	Sold Price	Year	Status
San Carlos 2 SE of 11th	Carmel	Seller	360,000	1992	Closed
San Carlos 2 SE of 11th	Carmel	Buyer	360,000	1992	Closed
San Carlos 3 NW of Santa Lucia	Carmel	Seller	355,000	1992	Closed
Carpenter 2 NE of 6th	Carmel	Seller	250,000	1992	Closed
8th 2 SW of Torres	Carmel	Buyer	495,000	1992	Closed
Hatton & Ocean	Carmel	Buyer	325,000	1992	Closed
Hatton Road & 3rd	Carmel	Seller	365,000	1992	Closed
Hatton Road & 3rd	Carmel	Buyer	365,000	1992	Closed
Casanova Street	Carmel	Seller	275,000	1992	Closed
Rio Road # 83	Carmel	Buyer	275,000	1992	Closed
San Antonio & 8th	Carmel	Buyer	1,250,000	1992	Closed
25287 Hatton Road	Carmel	Buyer	325,000	1992	Closed
24965 Hatton Road	Carmel	Buyer	350,000	1992	Closed
3549 Eastfield Court	Carmel	Buyer	470,000	1992	Closed
Santa Rita 1 SE of Ocean	Carmel	Buyer	510,000	1992	Closed
Camino Real 2 SE of 8th	Carmel	Seller	545,000	1992	Closed
5th St. 3 NE Perry Newberry	Carmel	Seller	375,000	1992	Closed
Carmel Way	Carmel	Buyer	1,400,000	1992	Closed
Carmelo 2 NE of 8th	Carmel	Buyer	519,000	1992	Closed
San Antonio 3 SW of 10th	Carmel	Buyer	410,000	1992	Closed
24690 Cabrillo Street	Carmel	Buyer	392,000	1992	Closed
24690 Cabrillo Street	Carmel	Seller	392,000	1992	Closed
San Antonio 3 SW of 10th	Carmel	Buyer	925,000	1992	Closed
4th 2 SE Monte Verde	Carmel	Seller	569,000	1992	Closed
4th 2 SE Monte Verde	Carmel	Buyer	569,000	1992	Closed
25216 Hatton Road	Carmel	Buyer	645,000	1992	Closed
Monte Verde 2 NE of 7th	Carmel	Seller	3,800,000	1992	Closed
Mesa Place	Carmel	Buyer	350,000	1992	Closed
25216 Hatton Road	Carmel	Seller	645,000	1992	Closed
30920 Aurora Del Mar	Carmel Highlands	Buyer	1,250,000	1992	Closed
Alvarado Road	Monterey	Buyer	1,250,000	1992	Closed
1463 Alva Lane	Pebble Beach	Seller	675,000	1992	Closed

Property Address	City/Area	Represented	Sold Price	Year	Status
Mission 6 SE of 8th	Carmel	Seller	209,000	1991	Closed
Mission 6 SE of 8th	Carmel	Buyer	209,000	1991	Closed
24430 San Luis	Carmel	Seller	600,000	1991	Closed
3518 Greenfield Place	Carmel	Seller	540,000	1991	Closed
3518 Greenfield Place	Carmel	Buyer	540,000	1991	Closed
30920 Aurora Del Mar	Carmel Highlands	Seller	1,595,000	1991	Closed
30920 Aurora Del Mar	Carmel Highlands	Buyer	1,595,000	1991	Closed
Tassajara Road	Carmel Valley	Seller	185,000	1991	Closed
Property Address	City/Area	Represented	Sold Price	Year	Status
Tassajara Road	Carmel Valley	Buyer	185,000	1991	Closed
26745 Los Laureles Grade	Carmel Valley	Buyer	445,000	1991	Closed
16 Meadow Place	Carmel Valley	Buyer	439,000	1991	Closed